

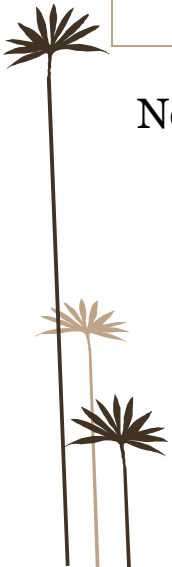


October

2019

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19 TOC 1 Day (10 to 5.30pm)	20
21	22	23 Strategy Planning 1 day (10 to 5.30)	24 LEAN 2 day (10 to 5.30pm)	25	26	27
28	29	30	31			

Notes: TOC : Theory of Constraints





2019

November

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	31		1	2	3
4	5	6	7	8	9 * (PPC) and Sales & Operations Planning (S&OP)	10
11 Work study and MOST	12	13 *ISO and internal Auditor Course	14	15 LEAN 2 day (10 to 5.30pm)	16	17
18 *Total Quality Management	19	20 *Safety Training	21 *Material Requirement Planning	22 *Supply Chain Management and Materials management	23	24 Work study and MOST
25 *Business Excellence model	26	27	28	29	30	

Notes: * Star mark indicates tentative dates. Fixed schedule will be informed soon



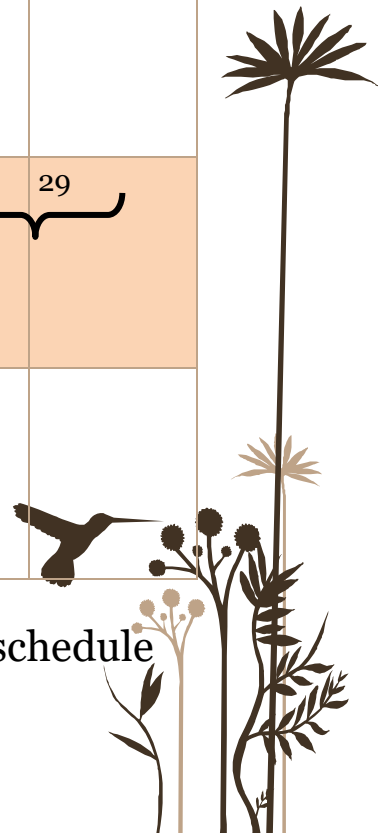


2019

December

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
						1 *Material Requirement Planning
2 *ISO and internal Auditor Course	3	4 * Supply Chain Management and Materials management	5	6 *(PPC) and Sales & Operations Planning (S&OP)	7	8
9 Work study and MOST	10	11 *Total Quality Management	12	13	14 LEAN 2 day (10 to 5.30pm)	15
16	17 *Safety Training	18	19	20 *Work study and MOST	21	22
23 Business Excellence model	24	25 *Supply Chain Management and Materials management	26	27 *Material Requirement Planning	28 *ISO and internal Auditor Course	29
30	31					

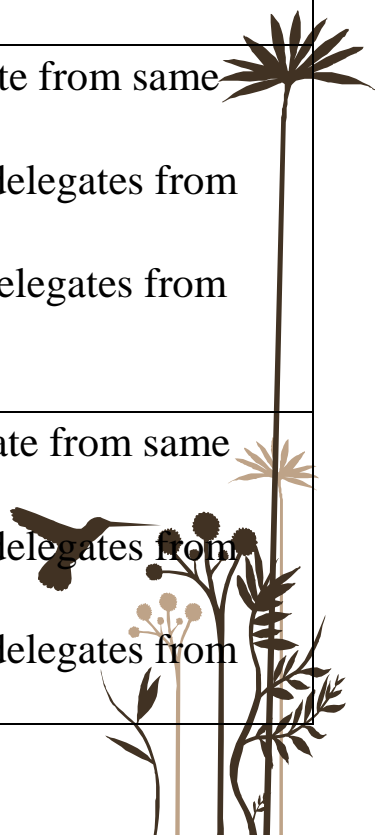
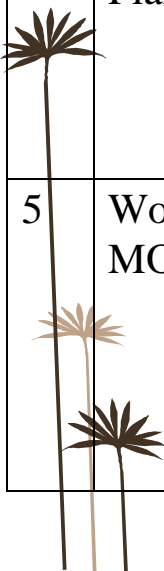
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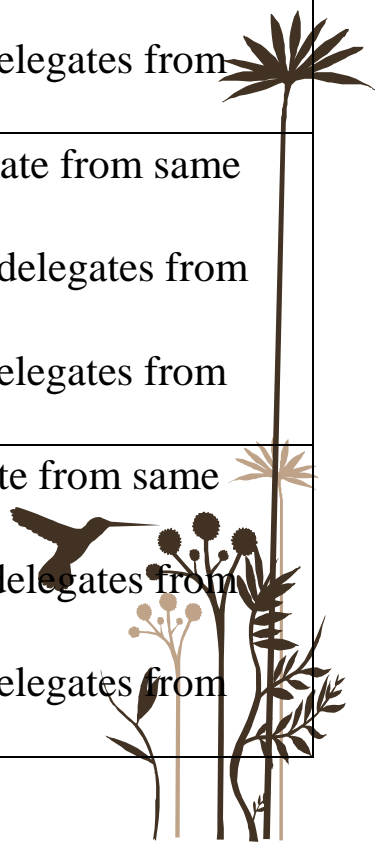
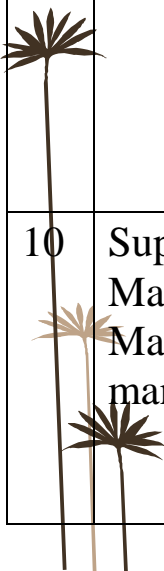
Enjoy the sessions with Lunch and High Tea!

Sr No	Training course	Duration	Charges
1	LEAN Manufacturing	2 days	Rs 10,000 for 1 delegate from same organization. Rs 8,000 each for 2 delegates from same organization. Rs 6,000 each for 3 delegates from same organization.
2	Introduction of Theory of Constraints	1 day	Rs 2500 per delegate
3	Strategy Planning	1 day	Rs 2500 per delegate
4	Production planning & control (PPC) and Sales & Operations Planning (S&OP)	2 days	Rs 8,000 for 1 delegate from same organization. Rs 6,500 each for 2 delegates from same organization. Rs 5,000 each for 3 delegates from same organization.
5	Work study and MOST	1 day	Rs 4,000 for 1 delegate from same organization. Rs 3,250 each for 2 delegates from same organization. Rs 2,500 each for 3 delegates from same organization.





6	Total Quality Management	1 day	Rs 5,000 for 1 delegate from same organization. Rs 4,000 each for 2 delegates from same organization. Rs 3,000 each for 3 delegates from same organization.
7	Safety Training	1 day	Rs 5,000 for 1 delegate from same organization. Rs 4,000 each for 2 delegates from same organization. Rs 3,000 each for 3 delegates from same organization.
8	ISO and internal Auditor Course	2 days	Rs 8,000 for 1 delegate from same organization. Rs 6,500 each for 2 delegates from same organization. Rs 5,000 each for 3 delegates from same organization.
9	Business Excellence model	2 days	Rs 12,000 for 1 delegate from same organization. Rs 10,500 each for 2 delegates from same organization. Rs 9,000 each for 3 delegates from same organization.
10	Supply Chain Management and Materials management	2 days	Rs 8,000 for 1 delegate from same organization. Rs 6,500 each for 2 delegates from same organization. Rs 5,000 each for 3 delegates from same organization.





11	Material Requirement Planning	1 day	Rs 4,000 for 1 delegate from same organization. Rs 3,250 each for 2 delegates from same organization. Rs 2,500 each for 3 delegates from same organization.

- Payment: Charges plus 18% GST.
- Cash/Cheque in name of IDOS Consultants LLP.
- NEFT : Bank details
 IDOS Consultants LLP
 Account Nos: 0117102000030047
 IFSC Code: IBKL0000117
 Branch: IDBI Bank, Ghantali, Thane.
- Every Participant will get respective course Certificate and Course material.
- Also in some time will be given the IDOS App for all tips and tools. (On the go).

GET A IDOS MEMBERSHIP FOR 1 YEAR

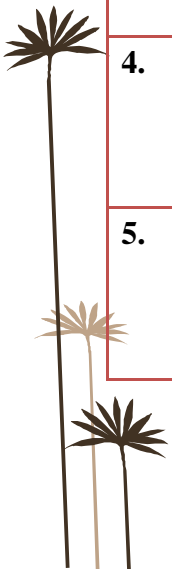
- At Rs 10,000/- Get 40% discount (per delegate charges mentioned above) on any courses irrespective of number of delegates coming for our courses from your company
- At Rs 5,000/- Get 25% discount (per delegate charges mentioned above) on any courses irrespective of number of delegates coming for our courses from your company





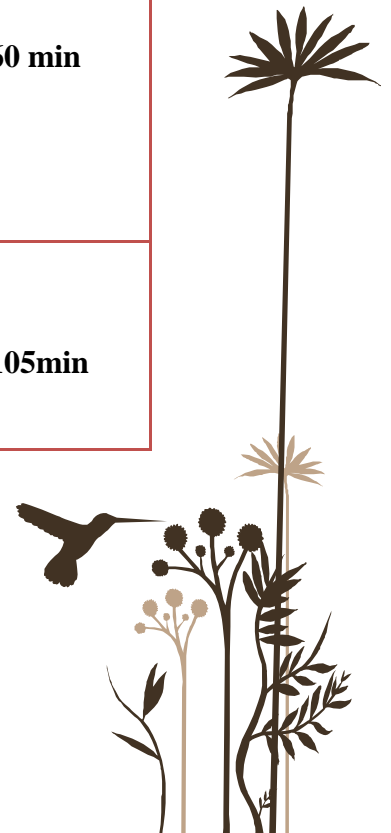
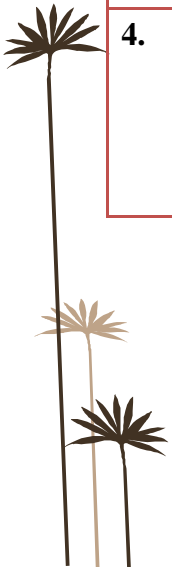
‘LEAN Manufacturing and Introduction to Industry 4.0’

SrNo	Topics	Session
	<p>INTRODUCTION</p> <p>(Operations and Production management concepts, Lean principles and TPS, Understanding the Takt, Lean Capacity planning and SLP & Line balancing with the Case study)</p> <p>Why LEAN</p> <p>Brainstorming on the results of the Game round resulting in to understanding of why Lean and the LEAN tools. Concept of 3 “Mu”s & 7 Type of wastes.</p>	105 min
1.	<p>5“S” And Visual Management</p> <p>Production Pyramid & The foundation, Understanding the 5S and VM</p>	60 min
2.	<p>Lean Game : Round I</p> <p>Traditional setup, Participant teams playing on their own.</p>	60 min
3.	<p>VSM : Value Stream Mapping</p> <p>Concept of value, VA and NVA, Value Engineering, VSM, Examples, Case study and Discussions.</p>	105 min
4.	<p>Single Minute Exchange of Dies</p> <p>The SMED concept, Case study, Examples and ways to implement in various environments.</p>	60 min
5.	<p>TQM & POKA YOKE</p> <p>The TQM concept understanding.</p> <p>Defect elimination by POKA YOKES, ways to design POKA YOKES, examples, videos and cases.</p>	105min





Sr No	Topics	Session
1.	TPM and OEE Understanding the 3 types of losses and how to improve. Discussions on moderations in the model factory game, strategies to improve with all and within Teams. (How to implement Lean Tools like SLP, Kan Ban, Pokayoke, SMED, JIT etc)	105 min
2.	PULL System and KAN BAN Understanding the through out PULL, Toyota model, Kan Ban and its implementation. Kan Ban Game to clearly understand the concepts.	105min
3.	Lean Game : Round II Moderator guided with maximum Lean tools implemented.	120min
4.	Discussions on Results : Summary, Dos and Donts of LEAN Practice. Brainstorming on the results of the Game, understanding the improvements, the help of lean tools and discussions on their practical implementation.	60 min
4.	Industry 4.0 Understanding the new trends, what is I 4.0, its relevance in our context, way forward and Implementation Ideas.	105min





The Course Presenter



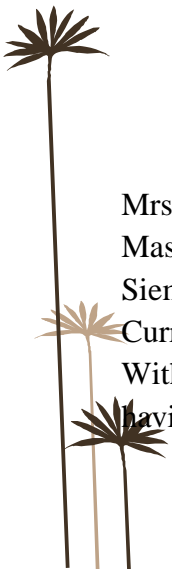
Mr Shailesh Oak
MD & CEO
IDOS Consultants LLP

Mr Shailesh oak has completed Bachelor of Production Engineering from VJTI, Mumbai and MBA in Operations from Welinkars Institute.
Professional Production Engineer with Operational Management background having 23 years of Industry experience with Siemens Ltd and other reputed Organisations, trained in Lean Manufacturing from Japan, holding Six Sigma Black Belt.
With IIM and ISB training background.



Mrs Divyanka Ingle
Director & CMO
IDOS Consultants LLP

Mrs Divyanka Ingle has completed Bachelor of Technology in Production Engineering, Masters of Technology in Industrial Engineering, VIT Pune. One year Internship in Siemens, Airoli, Navi Mumbai
Currently completing PhD from VJTI, Mumbai
With core expertise in Supply Chain Management, Work Study and Project Management, having successfully executed real time projects.





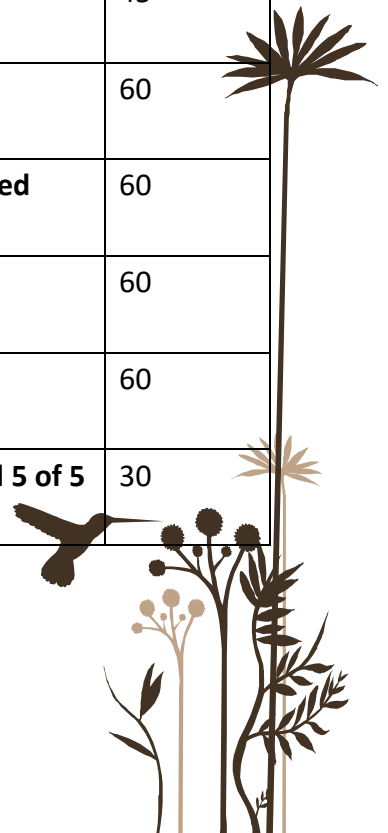
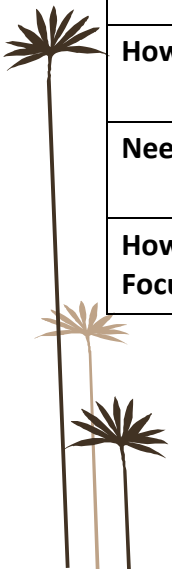
Full Day Interactive Workshop Titled

'Theory of Constraints'

5 Focussing steps of TOC @ constraints

- 1> Identify
- 2> Exploit
- 3> Subordinate
- 4> Elevate
- 5> POOGI

Subject	Time in Minutes
Identify your real business	45
Why change? - Competition in past, present and future is part of business. Types of competition. Currently recession is your causing competition in shrunk market size. Need for a strong tool to tackle every time	45
How to identify consumer's "significant need" - 7 P's of M&S	45
What to change ? - Step 1 of 5 Focussing steps of TOC	60
Goal setting ? - Organization goal marriage with consumer's significant need	60
How to achieve the GOAL ? - Step 2 and 3 of 5 Focussing steps of TOC	60
Need of reviews ? - Students syndrom, Airplane model	60
How to institunalise the changes for future challenges? Secret - step 4 and 5 of 5 Focusing steps of TOC	30





The Course Presenter

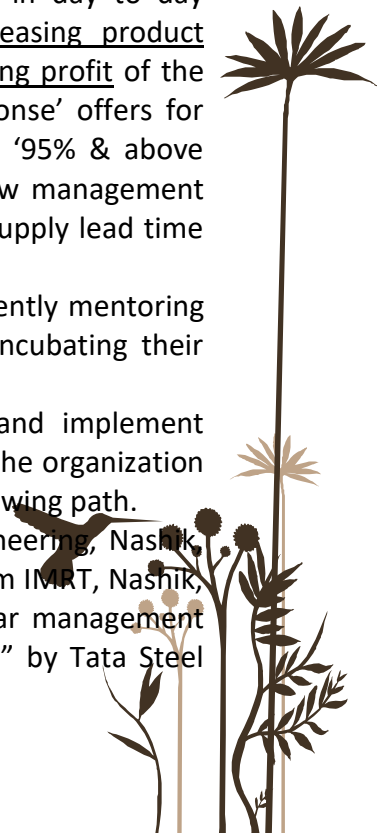
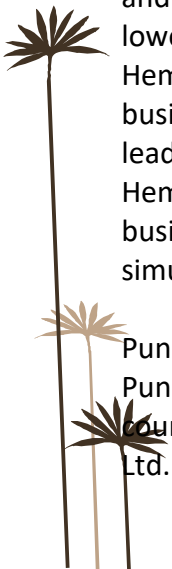


Hemant Shantaram Patil is leading Marketing & Sales strategist, Mentor, Value stream management strategist, material flow designer, inventory optimizers with expertise in rapid implementation. He works in manufacturing and service industry. These strategies are aimed to reduce Investment TAT (Turn Around Time) in business. He has 20+ years of work experience with large & multinational industries. His experience ranges working with Indian and global MNCs, in markets of India and Europe. He has contributed in Marketing & Sales and TOC implementations in TATA Steel (10 Years), Structo Hydraulics AB (Sweden) as M.D., Electrosteel Steels Ltd. as consultant, Calderys Refractories India Ltd. and Swastik Pipes Ltd. as CEO. This has successfully contributed to the bottom-line of the organizations. Since the beginning of his career Hemant has successfully implemented 'Influencer Management' marketing initiatives. He marked start of paradigm shift in day to day operations of steel industry to reduce inventory simultaneously increasing product availability to 95% on time in full (OTIF / no-stockout) eventually increasing profit of the company at no extra cost. His subsequent projects include 'Rapid Response' offers for Boiler Steel tubes, 'Build and Capitalize' for Flat products of Tata Steel, '95% & above availability' offer. This was achieved with the help of better material flow management and optimum inventory levels. This fetched additional TOC premium for supply lead time lower than industry best.

Hemant is a recognized 'Young Leader and entrepreneur'. Hemant is currently mentoring business house owners for their business financial success along with incubating their leadership persona development.

Hemant ensures he owns his client assignments to design, develop and implement business strategies to help increase 'Profit, Profitability and Cash-flow' of the organization simultaneously. He uses tool of TOC to get the organizations on an ever-growing path.

Hemant is a Production Engineer from K.K. Wagh collage of engineering, Nashik, Pune University, year 1996. He completed his management graduation form IMRT, Nashik, Pune University in Marketing & Sales. He was further sponsored a 1-year management course at XLRI Jamshedpur on "Young Leadership Development Program" by Tata Steel Ltd.





IDOS Consultants LLP
Galaxy Training Center

Training Calendar

Full Day Interactive Workshop Titled

‘Strategy Planning and Deployment for Sustenance and Growth of your business’

23rd October 2019

2.00 p.m. to 8.00 p.m. (Registration at 1.30 pm & Snacks at 5.30 p.m.)

at

R 910, TTC Industrial Area, Rabale MIDC,
Thane Belapur Road, Maharashtra

**For CEOs, MDs, Line Mangers, Heads of Sales, Marketing, HR, Finance, Maintenance and
Supply Chain Managers**

About the Program :

The growth of a company depends on many external and internal factors. External factors include the health of economy, the operating sector of the company, the political scenario and the condition of the competitors. These external factors are difficult to predict and are beyond control. However, internal factors are within the company’s control. With sustenance of the company at stake, it is imperative that organizations adopt robust Strategy Planning processes. Those companies who plan ahead of time and execute the plans well in a systematic way will grow faster than the rest. Strategy planning and deployment has become much more important considering the current slow-down in industry for survival in short term and growth in long term. The organization which spends time in Strategy Development is likely to succeed the most because strategy gives Tactics as the output and then the transactional actions emerge. Strategy needs to be evolved & executed with utmost precision and needs to be review for ensuring perfect execution. It is also important to involve all the relevant stakeholders in strategy making. Therefore, strategy making technique needs to be learnt to ensure that it is designed and executed in a right way.

Through this program, participants will understand more about the tools and techniques which can be used in Strategy Planning and Deployment





IDOS Consultants LLP

Galaxy Training Center

Training Calendar

General Topics – Concept of disruption, Importance of Sustenance, Understanding about paradigm shift

Phases of Strategy Planning - Information gathering, Information assimilation, Scenario building (Optimistic/Pessimistic/Realistic), Risk management, Action planning and Various Tools used in Planning stage

Strategy deployment - Formation of short term & long term objectives through Balanced Scorecard approach and strategy deployment matrix approach, Budget allocation, Resource allocation, KRA linking and Review mechanism in order to progress in relation to the Strategic Objective

The Course Presenter



Mr. Amar Marathe - Amar is an experienced professional having experience of more than 27years in corporate world, mainly with Tata Steel, Voltas and other reputed organizations like Blue Star. He has a rich experience in TQM activities like Business Excellence, Operational Excellence, Lean Manufacturing, Innovation management, Knowledge management, among other things. He has a sound experience of conducting training programs, both in-house as well as external ones and the audience will surely have a good time, both during and after attending the program.

